



Kristy Bourgeois

SHAREHOLDER IN ST. LOUIS, MO

Kristy Bourgeois is a shareholder in the firm's Business practice group. She joined Sandberg Phoenix in September 2009 after working as a summer associate in 2008.

Working primarily in the commercial real estate market, Kristy assists with national clients on all aspects of real estate transactions, including development, acquisitions, dispositions, and leasing. Many of these transactions involve creative paths to investment and financing, including utilizing various incentives such as tax credit and tax increment financing structures, pairing with public facility corporations and housing finance corporations, and the investment in opportunity zones.

In addition to real estate, Kristy has extensive experience creating and representing various investment funds, minority-owned, women-owned, and disadvantaged business enterprises, and companies in their general day-to-day matters.

Kristy's broad knowledge of complex real estate and business law helps her anticipate potential issues even her clients may miss, allowing her to strategize for and overcome legal issues before they occur. Thriving under pressure, Kristy assists clients with short deadlines and crises, applying her careful attention to detail and creativity to solve problems effectively and efficiently.

Kristy has also served as the head of the Corporate Industry Team since 2018.

Outside of the office, Kristy is constantly looking for new restaurants to try on a night out with her friends and enjoys the fine cuisine found throughout St. Louis. Kristy is also an excellent cook, often cooking unique dinners for her friends and family. Kristy's keen taste for BBQ has earned her a certification as an authorized BBQ judge.

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SERVICES

Corporate Transactions

Corporate Formation, Governance
& Advice

General Business Law

Mergers & Acquisitions

INDUSTRIES

Entrepreneurs, Closely Held &
Family Owned Business

Real Estate

Minority & Women-Owned
Businesses

Construction & Development

PROFESSIONAL AFFILIATIONS

Bar Association of Metropolitan St. Louis

Commercial Real Estate Women's Network

Lawyers Association

Women Lawyers' Association

EDUCATION

J.D., Saint Louis University School of Law

- Served as a faculty fellow for two professors.

B.A. in Psychology, *summa cum laude*

LICENSURE(S) AND ADMISSION(S)

Illinois

Missouri

United States District Court for the Eastern District of Missouri

CIVIC ACTIVITIES

Kristy serves on the Allocations Panel for United Way of Greater St. Louis and is a member of the firm's Community Connections Committee. Kristy frequently attends trivia nights to benefit local charities and has assisted in organizing various events for firm-designated charities, including the Center for Hearing and Speech, Ronald McDonald Charities of St. Louis and Wilderwood Service Dogs.

PRESENTATIONS

Small Business Expo

"Business Succession Planning: Buy-Sell Agreements," Sandberg Phoenix
Professional Development Series (with Bhavik Patel)

PUBLICATIONS

Co-Author, "Uses for Limited Liability Companies," *Illinois Institute for Continuing Legal Education* (2013)

RECOGNITION

2023

ST. LOUIS SMALL BUSINESS MONTHLY

Best Attorney

2018-2019

MISSOURI & KANSAS SUPER LAWYERS

Rising Star

Real Estate, Business/Corporate, Mergers & Acquisitions, Closely Held Businesses