



CLIENT SUCCESSES

Defending Integrity

Confidential Automobile Manufacturer

Situation

Our client was presented with a breach of warranty lawsuit related to a vehicle based on the owner's subjective complaints of excessive wind noise. Our client's dealers inspected the vehicle and confirmed it met all specifications; therefore, our client took a principled approach to defend the integrity of its product. This aggressive approach was important to establish a precedent for future lemon law claims.

Solution

We quickly evaluated the merits of the claims and defenses while also assessing the economic costs. We worked closely with our client to formulate a strategy and then implemented it through discovery and trial.

Result

Through our partnership with the client and the assistance of our client's representatives, who helped articulate the merits of some of our technical defenses, we were successful in obtaining a defense verdict at the conclusion of the plaintiff's case at trial. We believe the outcome of the trial has served as a deterrent for subsequent breach of warranty claims.