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SERVICES

Restructuring & Creditors' Rights

Business Strategies & Advice

Corporate Formation, Governance
& Advice

General Business Law

Mergers & Acquisitions

Tax Advice & Controversies

Wealth Planning & Individual
Services

INDUSTRIES

Banking & Finance

Brokers / Dealers & Financial
Advisors

Entrepreneurs, Closely Held &
Family Owned Business

Homeowners' & Condo Associations

Minority & Women-Owned
Businesses

Mortgage Providers & Services

Real Estate

David Neiers

SHAREHOLDER IN CLAYTON, MO

A shareholder in the Business practice group, David Neiers joined Sandberg Phoenix in 2013, bringing more than 26 years of experience in real estate transactions and development, banking business planning and wealth management.

David has worked on both complex and simple commercial and residential real estate transactions, including shopping center development, residential subdivision and condominium development. He has assisted clients in virtually every type of transaction regarding the purchase and sale of business and investment real estate, as well as leasing of commercial, industrial, retail and farm properties and ground leases. Clients represented include financial institutions and borrowers in loan transactions, workouts, deeds in lieu of foreclosure and foreclosures.

Also possessing a substantial wealth management practices, David represents businesses and their owners with respect to succession and estate planning and assists them in mergers, acquisitions and venture capital financing. He has negotiated and drafted buy-sell agreements, employment agreements, distribution agreements, non-disclosure agreements as well as many other types of agreements used in business transactions and relationships.

Looking not only at the legal problems facing his clients, but also at their business goals and context, David works with individuals and businesses to craft long-term strategies that solve problems for the long term.

Outside the office, David frequently travels with his wife, particularly to the coasts. He also enjoys trying new restaurants around St. Louis.

Prior to joining Sandberg Phoenix, David was a partner at Helfrey, Neiers and Jones for 22 years in Clayton, Missouri with a practice concentrating in real estate transactions, zoning and development, real estate brokerage law, banking and finance, business and estate planning and corporate mergers and acquisitions. In 2013, his firm joined Sandberg Phoenix to complement the already substantial skills of the attorneys at the firm and to tap into additional resources for existing and future clients.

PROFESSIONAL AFFILIATIONS

American Bar Association, Real Property, Estate Planning, Probate and Trust

Bar Association of Metropolitan St. Louis, Real Property and Development Committees

Illinois State Bar Association, Real Estate Property and Estate Planning, Probate & Trust

Missouri Bar Property Law Committee

Associated General Contractors of Missouri, Member

David is the former chair of the Missouri Bar Property Law Committee, the Bar Association of Metropolitan St. Louis Real Property and Development Committee, and its Commercial and Residential Sale Contract Subcommittees, and has also served as the Chair of their Section on Business Law and Economic Development Committee. He has also previously served on the American Arbitration Association Panel of Arbitrators, St. Louis Regional Commerce and Growth Association Legislative and Public Affairs Committee and as Director of the Saint Louis University School of Business and Administration Alumni Association.

David has served as a Director of the Special Education Foundation since 2000 and is currently a member of the University City Industrial Development Authority. He previously served as the Chair of the University City Board of Zoning Adjustment and as a member of the University City Task Force on Code Enforcement.

EDUCATION

Certified Mediator

J.D., Saint Louis University School of Law

M.B.A. with emphasis in accounting, Saint Louis University

B.A. in Finance, Saint Louis University

Received the Outstanding Student Award from the Financial Executives Institute for extraordinary achievement in finance classes.

David was a member of the Leadership St. Louis Class of 2004-2005, a leadership development program uniting CEOs, senior level executives, business executives, business owners and representatives from government and educational institutions.

LICENSURE(S) AND ADMISSION(S)

Illinois

Missouri

United States Tax Court

RECOGNITION

2010-2021
BEST LAWYERS IN AMERICA
Best Lawyer
Real Estate Law

2006-2015

MISSOURI & KANSAS SUPER LAWYERS

Super Lawyer

Real Estate

2013

MARTINDALE-HUBBELL®

Top Rated Lawyer in Real Estate Law and Mergers and Acquisitions Law

MARTINDALE-HUBBELL®

AV Preeminent® Peer Review Rating™

Given by attorneys who have interacted with David during his legal career.

BAR ASSOCIATION OF METROPOLITAN ST. LOUIS

President's Award

Received for outstanding service on its Commercial and Residential Contract Committees.